

Date: [REDACTED]

Subject: Letter of Motivation for Masters in Global Supply Chain Management

Dear Sir/Madam,

I would like to apply for Masters in Global Supply Chain Management at KEDGE Business School. I have several compelling reasons to substantiate my intent to pursue my masters at your revered university and have expressed in this letter. The most prominent one is to fast track my career in Business Management and Leadership. I have always believed in progressing by accumulating knowledge either by practicing or by reading.

There are handful books that I have read and that habit has had a profound impact on my life: 'Think and Grow Rich', 'How to Make Friends And Influence people', 'Cash Flow Quadrant', 'Creature from Jekyll Island', and many other self help books have played a role in shaping my life. The bottom line is – "The richest or most successful people were not always the smartest, but they had one thing in common and that was the ability to persuade smartest people to work with them". And, ever since then, I tend to know something about everything and everything about something. And, where other place can I get this opportunity? An MS course at your prestigious university can help me know about global things that I cannot be aware of being at status quo. The multicultural framework that the university boasts about can add great value to my life.

Challenging the status quo has always been a norm in my life. I challenged myself for the first time after my higher secondary school by going against the popular notion in our country. While school of thought suggests to pursue Engineering or Medicine or Law, I chose to pursue my under graduate course in Business Management. Despite the heavy backlash in the family and my social circle, I relentlessly fought and stayed put. My efforts showed results in the form of several awards and appreciation I received from the temple of learning and other institutes alike. I performed the best of my abilities in all the cultural and business fests that I participated during my undergraduate course. I demonstrated leadership skills successfully for 3 years in a row by being class representative and also being a good team player. Academically, I enjoyed subjects like Business Law, Financial Accounting and taxing and have always outperformed my own previous output. The other subjects like Production and operations management, Project management, Service Management, and Business Research method have laid strong foundation with its preliminary applications in real world.

My stellar academic experience paved my way to first job at Hewlett Packard Enterprise as Procurement Operations Associate. Our team was responsible to manage all the nonproduction goods and services such as Advertising, Research and Development, and Third Party labor. As we were the only authorized team to source, negotiate, contract with, award business, sanction suppliers and service providers we managed over \$20B and over 60,000 suppliers across the wide spectrum of programs. After working for close to 2 years I decided to work with Cargill India and challenge my new symmetry. Here I started working as Senior Procurement Coordinator. "Great power comes with great responsibilities", I was expected not just be the part of the process but instead to improve the process by VSM (Value Stream Mapping). As part of the team, we were envisaged to mitigate the purchase order errors, identify process gaps and implement corrective actions. And, finally we were successful in implementing upgrading processes like PPV (Purchase Price Variance) and CHEP to improve billing process. These activities cumulatively resulted in receiving Shining Star Award for top performance.

At this juncture, in order to expedite my career progression I seek admission in your distinguished university. The internationally renowned faculty and global alumni network amplifies my prospects. The course curriculum and the modules taught perfectly match my requirement. The workshops in associations with international leaders like LVMH, Amazon, Renault, and Airbus encourage me further. And, Lastly the project and Internship will fill the entire gap and get me closer to my ultimate dream.

I also believe my hobbies like exploring new places, long walks, and star gazing will help to connect many like minded national or international students and enhance the beauty of cultural diversity in your premises. I earnestly hope my scholastic background and vivid exposure at work fits the requirement set by your university.

Lastly, I'd like to express my gratitude to the admission committee in giving me a chance to express myself and would like to thank the panel to read my Letter of Motivation.

Yours faithfully,

A solid black rectangular box used to redact the signature of the applicant.